



Government of Republic of Macedonia
Ministry of Transport and Communications

Pursuant to Article 38-a of the Law on Aviation (Official Gazette of the Republic of Macedonia No. 14/06, 24/07, 103/08, 67/10, 24/12, 80/12, 155/12, 42/14, 97/15, 152/15, 27/16, 31/16 and 64/18) and Articles 9 and 13 of the Regulation on the manner, the detailed criteria for awarding financial support to domestic and foreign air carriers and the necessary documentation to be submitted by the users of the financial support ("Official Gazette of the Republic of Macedonia" No.158 / 18), the Commission for the implementation of the procedure for awarding financial support announces

PUBLIC CALL

for submitting a request for awarding financial support

1. Financial support provider is the Government of the Republic of Macedonia, through the Ministry of Transport and Communications.

2. Subject of the procedure is awarding a financial support to domestic and foreign air carriers.

3. Awarding of the financial support is done through a public call, as a procedure for conducting a public call for awarding financial support.

4. The validity period of the applications is 30 days from the day of public opening of the requests.

5. The request documentation for participation in the procedure for awarding financial support can be obtained every working day from 10:00 to 15:00 local time, at the Ministry of Transport and Communications on ul. Dame Gruev 6, 1000 Skopje, Republic of Macedonia, in the course of duration of this call.

6. The deadline for submitting the request for participation in the procedure for awarding financial support is 12.10.2018 (Friday) until 12:00 local time, in the archive of the Ministry of Transport and Communications.

7. The language in which the application for participation in the procedure for awarding financial support is to be submitted is the Macedonian or English language with a certified translation into the Macedonian language (by Swam translator).

8. The public opening will be held on 12.10.2018 (Friday) at 12:00 o'clock local time at the location indicated in the request documentation.

Persons authorized to participate in the public opening are those who will be authorized by the applicants.

9. The evidence and documentation that the applicant needs to prove its personal situation, professional activity, economic and financial standing and technical or professional ability are given in the request documents.

10. The financial support will be granted on the basis of the following criteria:

- the applicant for the financial support is required to have a certificate for fulfillment of the safety requirements to perform public air transport (Air Operator Certificate-AOC),

- the applicant for the financial support is required to have transported, i.e to have served at least 10 million passengers in 2017,

- the applicant for the financial support should have realized profit of at least 25,000,000.00 (twenty five million) euros in 2017

- the applicant for the financial support is required to submit a notarized statement that it will meet the requirements referred to in Article 21 of the Regulation on the method, detailed criteria for awarding financial support to domestic and foreign air carriers and the necessary documentation that should be provided by the beneficiaries of the financial support ("Official Gazette of the Republic of Macedonia" No.158 / 18), and

- the applicant for the financial support to realize the requirements given in the request documentation.

11. The beneficiary of the financial support shall perform the following obligations:

- Not later than 10th January 2019, to establish and/or maintain a base of at least one air carrier (aircraft) at one of the airports in the Republic of Macedonia for the period for which the financial support is granted,

- Not later than 10th, January 2019, to start operating at least two new destinations from the airport "International Airport Skopje" and to serve them for the period for which the financial support is granted,

- To start operating at least four new destinations from the airport "St. Apostle Paul "- Ohrid, the first two by 10th January 2019, and the rest within a year from the date of conclusion of the Agreement and to serve them for the period for which the financial support is granted,

- The offered new destinations for "International Airport Skopje" must not match the offered new destinations for the airport "St. Apostle Paul "- Ohrid,

- Any new destination introduced from the airport "International Airport Skopje" and from the airport "St. Apostle Paul "- Ohrid for the period for which the financial support that is the subject of the financial support to be continuously served at least twice a week in any of the IATA seasons after a

predetermined flight schedule from its introduction to the end of the period for which the financial support is granted,

- Any new destination introduced for the period for which the financial support is granted, which is subject of the financial support, and will be operated from the airport "International Airport Skopje", if has not been served by regular air services in the last two IATA seasons from/to the airport "International Airport Skopje",

- Any new destination introduced for the period for which the financial support is granted, which is subject of the financial support, and which will be operated from the airport "St. Apostle Paul "- Ohrid, if not served by regular air services in the last two IATA seasons from/to the airport "St. Apostle Paul "- Ohrid,

- The beneficiary of the financial support to develop a plan for promotion and marketing. The plan for promotion and marketing may be subject of changes after indications given by the provider of the financial support,

- The Financial Support Beneficiary submits a report concerning its operations to the Ministry of Transport and Communications every six months.

12. The financial support provider shall allocate:

1. One-time financial support amounting to 40,000 euros in equivalent value in denars for each new destination introduced for the period for which the financial support is granted from the airport "International Airport Skopje" and the airport "St. Apostle Paul "- Ohrid.

2. For each new destination introduced for the period for which the financial support is granted from the airport "International Airport Skopje", financial support shall be granted amounting to:

9 Euros in equivalent value in denars per a passenger at departure in the first year of the contract for the financial support,

8 Euros in equivalent value in denars per a passenger at departure in the second year of the contract for the financial support and

7 Euros in equivalent value in denars per a passenger at departure in the third year of the financial support contract

3. For each new destination introduced for the period for which the financial support is granted from the airport "St. Apostle Paul "- Ohrid financial support will be granted amounting to 13 euros in equivalent value in denars per a passenger at departure in the first year of the contract for financial support,

12 euros in equivalent value in denars per a passenger at departure in the second year of the contract for financial support and

11 Euros in equivalent value in denars per a passenger at departure in the third year of the contract for financial support.

Note

The one-time financial support will not be paid for a new destination that has been a substitute for a new destination for which the one-time financial support has already been paid.

13. The financial support will be granted to the applicant who will offer the greatest number of new destinations that have not been served for the airport "International Airport Skopje" by regular air transport services in the last two IATA seasons and for the airport "St. Apostle Paul "- Ohrid have not served by regular air transport services in the last two IATA seasons.

In case two or more applicants offer the same number of destinations they will operate from/to the airports "International Airport Skopje" and "St. Apostle Paul "- Ohrid, the financial support will be granted to the applicant who will offer a larger number of weekly frequencies to the destinations they will operate from/to the airports of "International Airport Skopje" and "St. Apostle Paul "- Ohrid.

In case two or more applicants offer the same number of weekly frequencies to the destinations they will operate from/to the airports of "International Airport Skopje" and "St. Apostle Paul "- Ohrid, the financial support will be granted to the applicant in accordance with the principle of priority when submitting the request for awarding financial support.

14. The financial support shall be granted up to the utilization of the funds determined in the Program for determining the funds necessary for awarding financial support for encouraging and developing the air transport in the Republic of Macedonia to domestic and foreign carriers for the period 2019-2021 ("Official Gazette of the Republic of Macedonia" No.158 / 18).

15. Within ten working days from the day of the public opening, the Commission for implementation of the procedure for awarding financial support shall evaluate the requests for awarding financial support.

Address:

Ministry of Transport and Communications,
ul. Dame Gruev 6, 1000 Skopje,
Republic of Macedonia
Phone: +389 2 3145 427
Fax: +389 2 3126 228
E-mail: mtcfinancial.support@mtc.gov.mk